

Currently Mandated Transaction

On-going

Engro Asahi Polymer & Chemical Limited



Project Finance Facility

PKR 5,400 mln

Joint Lead Arranger



Ongoing

Sapphire Energy Limited



Project Finance Facility

PKR 8,800 mln

Lead Advisor, Lead Arranger
& Agent Bank



On-going

TransAsia Refinery Limited



Project Finance Facility

PKR 15,470 mln

Exclusive Financial Advisor



Ongoing

Saif Power Limited



Non-Recourse Project Finance Facility

PKR 8,800 mln

Lead Advisor & Arranger



On-going

Atlas Power Limited



Project Finance Facility

PKR 4,000 mln

Joint Lead Advisor &
Arranger



Ongoing

Karachi Electric Supply Corp



Privately Placed Term Finance
Certificates

PKR 12,500 mln

Lead Arranger



On-going

Sitara Peroxide Limited



Initial Public Offering

PKR 250 mln

Lead Manager



On-going

National Highway Authority

Syndicated Term Finance
Facility

PKR 4,000 mln

Joint Lead Advisor &
Arranger



On-going

Cinepax Limited



Private Equity Investment

PKR 232 mln

Co- Lead Manager



On-going

**National Investment Trust
Limited Funds**



Acquisition of Management
Rights By UBL Fund Managers

Amount Undisclosed

Financial Advisor & Arranger



On-going

**Network Leasing
Corporation Limited**



Sale of Strategic Stake

Amount Undisclosed

Lead Manager



Deals Concluded Recently

January 2007

Hira Textile Mills Limited



Initial Public Offering

PKR 400 mln

Joint Lead Advisor &
Arranger



November 2006

**Fatima Fertilizer Company
Limited**



Non-Recourse Project Finance
Facility

PKR 23,000 mln

Lead Advisor & Arranger



December 2006

Allied Bank Limited



Rated, Listed, Unsecured,
Subordinated Term Finance
Certificates

PKR 2,500 mln

Joint Lead Advisor &
Arranger



October 2006

**Pakistan International
Container Terminal Limited**



Syndicated Lease Facility

PKR 360 mln

Lead Advisor & Arranger and
Agent



November 2006

**Orient Power Company
Limited**



Non-Recourse Project Finance
Facility

PKR 8,600 mln

Lead Advisor & Arranger



October 2006

JDW Sugar Mills Limited



JDW Sugar Mills Ltd.

Syndicated Term Finance
Facility

PKR 1,500 mln

Advisor, Arranger and Agent
Bank



September 2006

Bosicor Pakistan Limited



Syndicated Term Finance
Facility
PKR 2,600 mln
Lead Advisor & Arranger z



April 2006

**Century Paper and Board Mills
Limited**



CENTURY PAPER & BOARD MILLS LIMITED

Syndicated Long Term Finance
Facility
PKR 5,500 mln

Lead Advisor & Arranger and
Agent



July 2006

**First International
Investment Bank Limited**



Rated, Listed & Secured
Term Finance Certificate

Amount PKR 500 mln

Financial Advisor &
Arranger



January 2006

**Security Leasing Corporation
Limited**



Privately Place Term Finance
Certificates

PKR 500 mln

Sole Advisor & Arranger



June 2006

Worldbridge Connect



Raising Private Equity for an
International Call Centre
Company

Amount Undisclosed

Financial Advisor & Arranger



Deals Concluded in 2005

November 2005

JDW Sugar Mills Limited



JDW Sugar Mills Ltd.

Acquisition of United Sugar Mills Limited &
Public Offer of 750,000 shares of United Sugar Mills Ltd

PKR 250 mln

Manager to the Public Offer



July 2005

Fatima Group & Arif Habib Group



Acquisition of Pak-Arab Fertilizers Limited

PKR 9,000 mln

Lead Advisor & Arranger for Debt Financing



October 2005

Askari Bank Limited



Issue of Unsecured & Subordinated Term Finance Certificates

PKR 1,500 mln

Joint Advisor & Arranger



July 2005

NetSol Technologies



NetSol Technologies

PKR 250 mln

Co-Lead Manager and Underwriter



July 2005

Pakistan Security Printing Corporation (Pvt.) Ltd



Syndicated Long-term Loan

PKR 4,000 mln

Lead Advisor, Lead Arranger & Structuring Agent



June 2005

Chenab Limited



Pre-IPO / Initial Public Offering

PKR 540 mln

Advisor & Arranger



June 2005

TRG Pakistan Limited

The Resource Group

Syndicated Loan Facility

PKR 720 mln

Lead Manager



June 2005

Masood Textiles Mills Limited



Pakistan's First Listed Floating Rate Preferred Share Issue

PKR 600 mln

Financial Advisor & Arranger



June 2005

Pakistan Lights (Pvt.) Limited



Acquisition of 5% Equity Stake in Pakistan's First-Ever Solar Lamp Manufacturing Facility

Amount: N/A

Private Equity



June 2005

Pak-Telecom Mobile Limited



Syndicated Term Finance Facility

PKR 6,000 mln

Joint Lead Manager



June 2005

Fatima Group & Arif Habib Group



Acquisition of Pak-Arab Fertilizers Limited

PKR 14,675 mln

Buy Side Advisor



June 2005

Chakwal Cement Company Limited




Syndicated Debt

PKR 4,500 mln

Joint Lead Arranger




May 2005
Trans World Associates (Pvt.) Ltd.



Limited Recourse Project Finance Facility for undersea fiber optic cable system

PKR 1,400 mln
 Lead Arranger



March 2005
DHA Cogen Limited



DHA Cogen Ltd

Non-recourse Project Finance Facility for Pakistan's first cogeneration plant

PKR 5,150 mln
 Joint Lead Arranger



May 2005
Techlogix International Limited



US\$ 2.7 mln
 Joint Lead Arranger



February 2005
Prime Bank Limited



Issue of Unsecured & Subordinated Term Finance Certificates

PKR 800 mln
 Joint Advisor & Arranger



April 2005
Dewan Farooque Spinning Mills Limited




Pre-IPO/Initial Public Offering/ Privately Placed Term Finance Certificates

PKR 1,250 mln
 Joint Advisor & Arranger




February 2005
Askari Bank Limited



Issue of Unsecured & Subordinated Term Finance Certificates

PKR 1,500 mln
 Joint Advisor & Arranger



January 2005

**Gulshan Spinning Mills
Limited**



Syndicate Term Finance Facility

PKR 400 mln

Joint Advisor, Arranger & Agent



January 2005

**Paramount Spinning Mills
Limited**



Syndicate Term Finance
Facility

PKR 200 mln

Joint Advisor, Arranger &
Agent



Deals Concluded in 2004

December 2004

**New Allied Electronics
Industries (Pvt) Ltd**



Syndicated Term Finance
Facility

PKR 225 mln

Advisor & Arranger



October 2004

Chenab Limited



Preferred Shares Issue

PKR 500 mln

Advisor & Arranger



December 2004

**Pakistan Mobile
Communication (Pvt) Ltd**



Syndicated Term Finance
Facility

PKR 6,000 mln
Joint Lead Manager



August 2004

**Crescent Leasing Corporation
Limited**



Financing via Privately Placed
Term Finance Certificates

PKR 450 mln

Arranger, Advisor & Trustee



September 2004

ICI Pakistan Limited



ICI Pakistan Limited

Sale of PPTA Shares

PKR 3,975 mln
Financial Advisor



July 2004

Pak-Arab Pipeline Company



Advising and Arranging TFCs of
varying tenors

PKR 12,500 mln

Joint Advisor & Arranger



June 2004

**The Crescent Textile Mills
Limited**



Term Finance Facility

PKR 550 mln

Arranger, Advisor & Syndicate
Agent.



May 2004

**Security Leasing Corporation
Limited**



Privately Placed Term
Finance Certificates

PKR 300 mln

Advisor & Arranger



June 2004

Pak-Arab Refinery Company



Syndicated Financing

PKR 20,500 mln

Joint Advisor & Arranger



April 2004

Civil Aviation Authority



Syndicated Term Finance
Facility

PKR 4,000 mln

Joint Advisor & Arranger



May 2004

**Divestment of selected oils and
fats business by an
international FMCG company**

Advising on MBO

PKR 1,000 mln

Arranger & Advisor



March 2004

**Pakistan Mobile
Communication (Pvt) Ltd**



Privately Placed Term Finance
Certificates

PKR 2,000 mln

Joint Advisor, Arranger &
Trustee



March 2004

Paktel Limited



Funded and non-funded
facilities for GSM Project
Phase II

PKR 958 mln

Joint Advisor & Arranger



February 2004

Progas Pakistan Limited



Syndicated Loan for LPG
Terminal and Marketing
Business

PKR 1,368 mln

Joint Arranger



April 2004

Rupali Polyester Ltd

Novatex Ltd



Cellular License Auction

Financial Advisor & Lead
Arranger



January 2004

**World CALL Broadband
Ltd**



Pre-IPO/Initial Public Offering

PKR 1,500 mln

Advisor, Arranger & Lead
Underwriter



Deals Concluded in 2003

December 2003

PakCom Limited



Term Facility

PKR 250 mln

Arranger



November 2003

Shakarganj Mills Limited



Syndicated Term Finance
Facility

PKR 1,050 mln

Joint Arranger & Advisor



November 2003

Paktel Limited



Funded and non-funded
facilities for GSM Project

PKR 963 mln

Joint Arranger & Advisor



November 2003

**Pakistan Industrial Credit &
Investment Corporation Ltd.**



Syndicated Loan Facility

PKR 1,000 mln

Joint Advisor & Arranger



November 2003

Pak-Telecom Mobile Limited



Syndicated Term Loan

PKR 1,600 mln

Joint Advisor & Arranger



November 2003

Dewan Salman Fibres Limited



Commercial Paper

PKR 435 mln

Joint Advisor & Arranger



September 2003

**Pakistan Mobile
Communication (Pvt) Ltd**



Privately Placed Term Finance
Certificates

PKR 2,500 mln
Joint Advisor, Arranger &
Trustee



September 2003

**Pak-Libya Holding Company
(Pvt) Limited**



Privately Placed Term Finance
Certificates

PKR 1,000 mln
Advisor & Arranger

